



Vice President of Products

Location: Rockville, MD [100% on-site]

On Demand Pharmaceuticals (ODP) (www.ondemandpharma.com) is changing the way we make and distribute medicines—by providing them to anyone, anywhere, anytime. ODP is creating innovative manufacturing platforms to enable our vision to produce critical medicines at the point of care and to secure the pharmaceuticals supply chain. As a young organization, ODP offers an exciting opportunity for passionate scientists and engineers to make a difference in the world while developing career paths for advancement. ODP is seeking a Vice President of Products to execute our long-term vision of commercializing next-generation medicine manufacturing platforms.

This position will report to the Chief Technology Officer and be responsible for:

- Developing and executing ODP's product development and commercialization strategy around point-of-care and direct-to-consumer medicine manufacturing products.
- Managing the development of ODP's capabilities from late-stage R&D to product development and commercialization, including mass production.
- Taking new product concepts from ideation to launch while partnering with ODP's key technology and business leaders.
- Directing and managing ODP's product profit/loss margins, roadmaps, industry adoption and commercialization, and business cases.
- Driving profitable growth through innovative new products.
- Develop and implement outstanding execution programs and efficiencies with respect to cost, schedule and technical metrics.
- Understanding and applying market trends and customer applications and requirements.
- Supporting ODP's market research efforts and processes associated with new products.
- Attracting and retaining an outstanding and diverse workforce, including hiring, training and career planning and development for a technically diverse organization, as well as performance evaluation and compensation.
- Establishing working relationships with ODP stakeholders in Innovation, Quality, and VP of Technology to drive strategy, innovation, features, capabilities, and maintenance activities across ODP's product portfolio.

Minimum Hiring Standards:

- Masters or Ph.D. in a Science or Engineering discipline.
- Hands-on industrial experience and strong track record of product design and development, through commercialization, within pharmaceuticals, medical device, or health care sectors.
- Ability to develop and manage product lifecycles to meet ROI and profitability expectations.
- Demonstrated ability to grow profit/loss lines in a regulated industry.
- Strong management, mentorship, and interpersonal skills with multidisciplinary teams and ability to work collaboratively with cross-functional teams across ODP's R&D and business units.
- Strong written/oral skills required, and ability to communicate technical concepts to a non-technical audience.
- Energy and passion to thrive in a start-up environment and to deliver on the mission of On Demand Pharmaceuticals.

Preferred Hiring Standards:

- Individuals with > 10 years' experience and training.
- MBA preferred.

[Please click here to submit an application for this position.](#)

On Demand Pharmaceuticals is an equal opportunity employer. On Demand Pharmaceuticals does not discriminate in employment with regard to race, color, religion, national origin, citizenship status, ancestry, age, sex (including pregnancy, gender identity, or related medical conditions), sexual orientation, marital status, physical or mental disability, past or present military service or any other characteristic protected by law.